



Cooper Hotels has partnered with Source1, the BEST Purchasing Services Organization in the Marketplace to leverage \$7 billion in purchasing power.

Now Cooper Hotel provides even more benefit to your organization than ever before. Gain the advantage that come from flag affiliations, while maintaining your independence

Connecting You to Greater Goods



With this program, Cooper members can now earn additional savings creating one of the best purchasing programs in the marketplace.

- The chance to save on all your F&B and OS&E purchases
- Nationally recognized brands
- Product analysis and recommendations

There is NO CHARGE to IBC members

- 500+ manufacturer contracts in food & beverage
- 200+ operating, supply, services and equipment contracts
- Exclusive relationship with Sysco for food & beverage distribution
- Access to national account pricing
- A dedicated customer service team who facilitates access & use of the Program

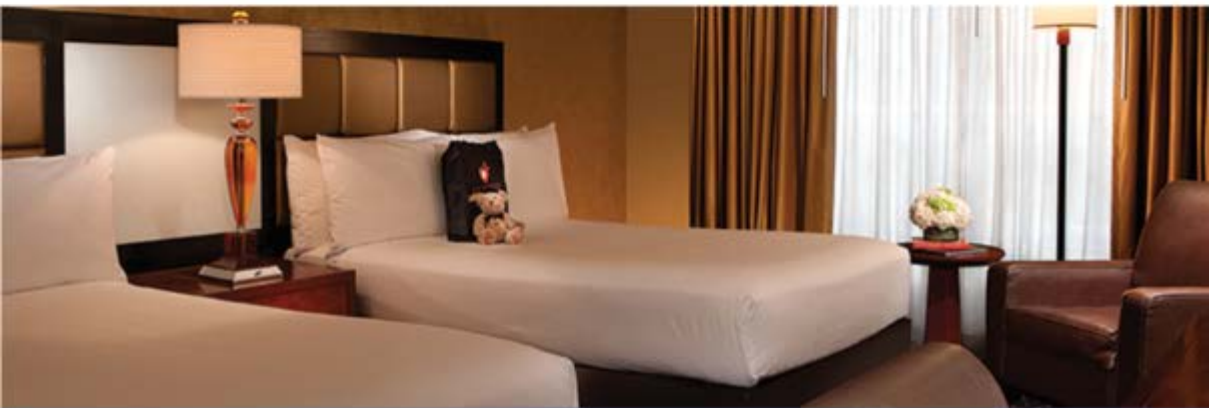


The Power of Smart Purchasing

Sourcel Purchasing's complete purchasing program offers real value and cost savings to all limited and full service operations affiliated with Cooper. With a wide range of tools, services and resources to simplify procurement, you can be assured of continued success for your operation.

There is NO CHARGE to IBC members

- Is a leading purchasing services company serving the Hospitality and Lodging industries in North America
- Brings trend information, commodity reports, consultative services and more to all Cooper members
- Provides members with actionable reports, tools and resources to help make smarter purchasing decisions
- Offers a cohesive program that spans beyond just Food & Beverage with many known brands you know and trust: Best Buy, FedEx, Supply Works, and Spartan.



700+ Contracted Programs

CATEGORY	CONTRACTS	SUPPLIERS
Prepared Foods	100+	McCain, Ken's Heinz, Ventura, Campbell's, Smuckers
Dairy	90+	ConAgra, Schreiber, Dean Foods, Michael Foods
Produce	90+	Kearny, Baldor, Fresh Point, Fowler & Hunting, T. Cas
Proteins	130+	Farmland, Advance, Buckhead, Cargill, Mitsui, Jenni
Beverages	50+	Vitality, Starbucks, Lipton, Nestle, Dr Pepper, Pepsi C
Bakery	120+	Schwan's, Rich Foods, Alpha Baking, All Round Food
Frozen		Appetizer's Inc., Sweet Street, Blue Bunny, Dryers, B
Paper & Disposables		SCA, Georgia Pacific, Berry Plastic, Pactiv
Seafood & Shrimp		Slade Gorton, CleanFish, Freshwater Farms, Surefish



[www.Cooper.Source1 Purchasing.com](http://www.Cooper.Source1Purchasing.com)



stro
e O, Neptune, Koch
Cola
ds, Sara Lee
Edy's, Unilever

Program Eligibility

The Source1 program for Cooper is available free of charge to all properties affiliated with Cooper

The Contracts

Over 700+ contracts negotiated to drive bottom-line savings

The F&B Distributor

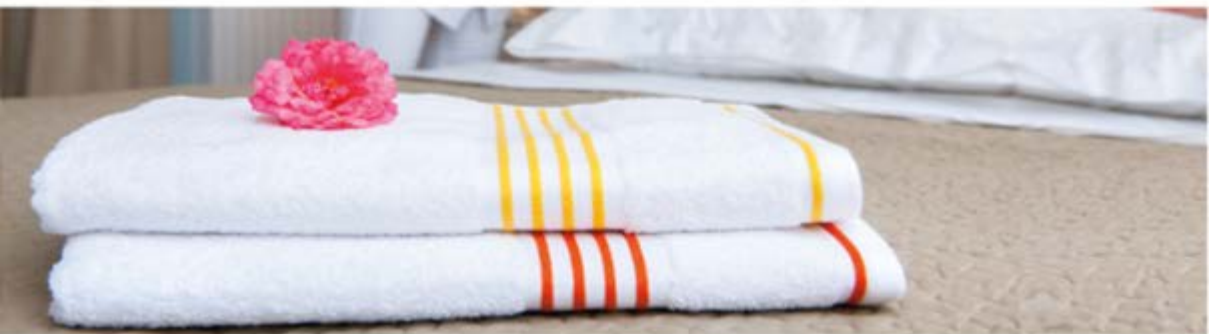
Primary distribution source for F&B is Sysco; members work directly with their Sysco contact to place orders and build order guides

The Rebate Check

Earned rebates mailed directly to the property on a quarterly basis

The Account Support Team

Our customer service managers are purchasing experts who work for Sourceland are committed to building your business, improving your bottom line and increasing guest satisfaction



700+ Contracted Programs



What does S1P mean for me?

- Immediate, no risk cost savings
- Access to 700+ suppliers
- \$7 Billion in buying power
- Procurement staff expertise, support & advice
- More efficient purchasing
- A better customer experience
- More bottom line profit



Contact Us

www.Cooper.SourcelPurchasing.com

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